

New Requirements Gap Analysis

Compares an RFx against your draft proposal to identify any requirements that have been missed or inadequately addressed.

Orphan Requirements between RFP and Proposal				
Number	RFX Text	Status	Your Comments	
10 (92)	Any defect not considered an MHE defect as listed and defined below will be diverted to the closest problem solve chute and be counted as a successful divert.			
11 (122)	The IAH system described in this proposal is designed to handle cartons and totes. The table below outlines the dimensions of the MTBH that are to be used in the proposed system and defines the minimum and maximum sizes of the product that will be conveyed.	5		
13 (173)	Note 2: Flats per Sortable FC's will not be conveyed, but rather placed in totes prior to being conveyed on the proposed system.			
13 (175) 2.5.1-1	2.5.1-1 Zona will provide the test deck of packages that have dimensions and weights consistent with the MTBH table above such that the weighted average package length and width is 24 in. The test material distribution shall include 20% of the lower limit MTBH, 60% of the average size and weight, and 20% of the upper limit of the MTBH.	1		
13 (177)	Cartons will be cuboid in shape and made from corrugated containerboard and/or polymer. Cartons will include single- and double-walled corrugated boxes. The cartons can be made from various corrugated material configured including, but not limited to, E-FLUIT and BC FLUTE.			
14 (185)	The inbound area consists of ten DeStuff-It and cascading belt conveyors (CBC), provided by Zona, and a single pallet	2		

Scores - Orphan Report

The **Orphan Report** (High-Level Summary)
This sheet flags all potential compliance issues, including:

Matches (Green): Requirements where the proposal response has a high similarity score.

Missing Requirements (Red): Any RFX requirement with no corresponding content in your proposal.

Weak Matches (Yellow): Requirements where the proposal response has a low similarity score.

Each item links directly to the Detail Report for in-depth review, by **clicking the Page No. in the 1st column.**

Item Number	RFX Text	Proposal Text	Proposal Text	Proposal Text
9	Optional Eurosort Feeds			
10	Optional Non-sort Area Table 2. Key. Overall System			
	Vendor Capability Rate (VCR): This is the maximum rate the equipment can theoretically achieve under ideal circumstances. It is measured in totes/min or cartons/min. Vendor shall provide the VCR in their proposal and a material flow diagram (MFD) for each sub-system mentioned in the rate chart below and highlight any differences.	Vendor Capability Rate (VCR): This is the maximum rate the equipment can theoretically achieve under ideal circumstances. It is measured in Totes/min or Cartons/min. Vendor shall provide the VCR in their proposal and MFD for each sub-system mentioned in the rate chart below and highlight any differences.	Throughput Qualification Rate (TQR): This is the rate that MHE vendors will be required to demonstrate during throughput qualification testing. It is measured in Totes/min or Cartons/min. More information on duration of tests and other procedures can be found in the attached Zon Global Engineering Services MHE System Testing Standards and Requirements. Vendor should include the RQR along with VCR on their	
	Page 7			
	Throughput Qualification Rate (TQR): This is the rate that MHE vendors will be required to demonstrate during throughput qualification testing. It is measured in totes/min or cartons/min. More information on duration of tests and other procedures can be found in the attached C-03.03-001 Zona Global Engineering Services MHE System Testing Standards and Requirements. Vendor should include the TQR along with the VCR on their proposal MFD.	Throughput Qualification Rate (TQR): This is the rate that MHE vendors will be required to demonstrate during throughput qualification testing. It is measured in Totes/min or Cartons/min. More information on duration of tests and other procedures can be found in the attached Zon Global Engineering Services MHE System Testing Standards and Requirements. Vendor should include the RQR along with VCR on their proposal MFD.	Match Level: VerySimilar [97] Page No. 63 Paragraph No. 1419 Proposal will be issued to cover the scope of work for the Performance Qualification testing that must be accepted by Supplier in order to fulfill the requirements of the attachment C6. Zon Global Engineering Services MHE System Testing Standards and Requirements.	Vendor C maximur theoretic circumst Totes/m provide MFD for the rate differen
	Expected Operational Rate: This is the expected average sustained operational capability of the system; vendor will not be tested against this rate. This rate can be impacted by Zona performance.	Expected Operational Rate: It is the expected average sustained operational capability of the system; vendor will not be tested against this rate. This rate can be impacted by Zon performance.		
	Shoe Sorter Feeds - Manual Model Unload (1 of 10 lines)			
	Inbound Inlets to Sorter (1 of 5 inlets) From Decant + Fast Processing			
	Recirc from Grading From Pick Mod to Sorter			
	Speed (FPM)			
	100 110 120 130			

Detail Report (Side-by-Side Analysis)

This sheet provides a granular, side-by-side view.

It places the original RFX requirement paragraph next to your corresponding proposal paragraph.

Intuitive, color-coded text and comment tags show the precise level of similarity, allowing for rapid and accurate review.

Instructions

1. Go to the Compare Documents
2. Select the Gap Analysis
3. Drag, and Drop the RPx and draft Proposal into the panels
4. Click the Run button

